



- 01 Survey results
- 02 What are regulations telling us
- **03** Al Governance
- **04** Where do we go from here?



Survey Results

KPMG CEO Outlook survey findings – AI data points

- 62% of life sciences CEOs agree or strongly agree that generative AI is a top investment priority for their organization, despite ongoing economic uncertainty.
- 21% of life sciences CEOs consider increased profitability as the top benefit of implementing generative Al in their organization, while 19% said it would increase efficiency and productivity by automating routine operations.
- When asked to indicate the degree in which technical capability presents a challenge when it comes to implementing the use of generative AI in their organization, 48% of life sciences CEOs said very or mostly challenging.
- 69% of life sciences CEOs agree that the lack of current regulations and direction for generative AI within their industry will be a barrier to their organization's success.
- 46% of life sciences CEOs anticipate that it will take 3-5 years to see a return on their investment in the implementation of generative AI.
- 76% of life sciences CEOs agree that generative AI is a double-edged sword in that it may aid in the detection of cyber-attacks but also provide new attack strategies for adversaries.

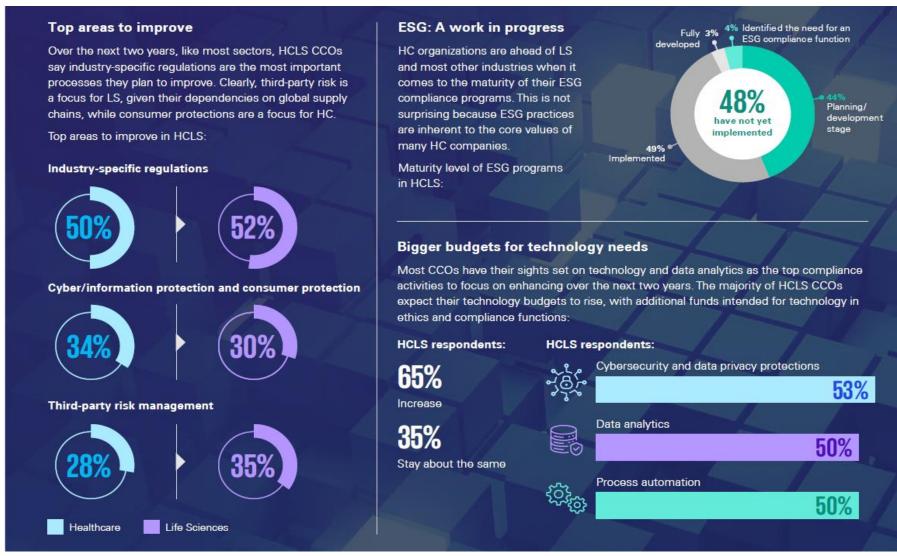


KPMG 2023 CCO Survey – HCLS Segment

The KPMG 2023 Chief Ethics & Compliance Officer (CCO) Survey explores how 240 CCOs from some of the world's largest companies (>\$5 billion in revenue) across six industries are adapting to new global challenges and evolving risks, CCOs in Healthcare & Life Sciences (HCLS)—a sector with two interdependent segments—are largely focused on navigating ever-changing regulatory expectations and ESG initiatives, as well as prioritizing better protections for cybersecurity and data privacy. Compliance pressure builds Challenges on the horizon Much like the majority of CCO Like other industries, new regulatory requirements top HCLS CCOs' list of compliance challenges over the next two years. Among key challenges, they respondents across industries, frequently mention the need for adequate resources for data analytics and technology tools, however HC and LS have very different responses in this area. participants in HCLS say they feel the Top challenges in HCLS: most pressure from their boards. Healthcare Life Sciences Top drivers of pressure in HCLS: Board: 30% 26% Regulators/ examiners: Implementing technological tools, and data Incorporating compliance controls early in process/product development, and accuracy/completeness sufficient compliance technology budget Incorporating compliance controls early in process/ product development, and ability to attract capable New regulatory requirements talent to the company Data analytics/predictive modeling for compliance monitoring New regulatory requirements and risk management



KPMG 2023 CCO Survey – HCLS Segment





KPMG 2023 CCO Survey – HCLS Segment

Automation

More and more, HCLS businesses are looking for opportunities to automate. But even with bigger budgets, there are still multiple obstacles in the way before automation can be widely implemented.

Top areas automated over the past two years in HCLS:

Healthcare

63% 50°

Risk assessments Monitoring and testing

Life Sciences

61%

65%

Risk assessments Monitoring and testing

What should HCLS companies focus on?



Boost retention in tight labor markets by providing meaningful, customized learning programs for compliance teams to advance technology skills and prepare younger generations with operational and industry knowledge needed.



Secure executive support to invest in advanced technology, data analytics, and automation that offer holistic views to monitor and manage compliance-related risks, and train employees to use these tools so they are prepared to help minimize compliance risks.

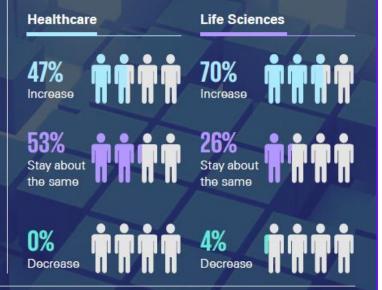


Take advantage of current HCLS industry consolidation opportunities for companies to modernize compliance technology and advance capabilities.

Workforce worries

Most CCOs anticipate increasing their headcounts over the next 12 months, despite talent shortages. HCLS segments have very different ideas about future headcount—likely due to HC's struggle with retention.

The number of full-time employees over the next year will:

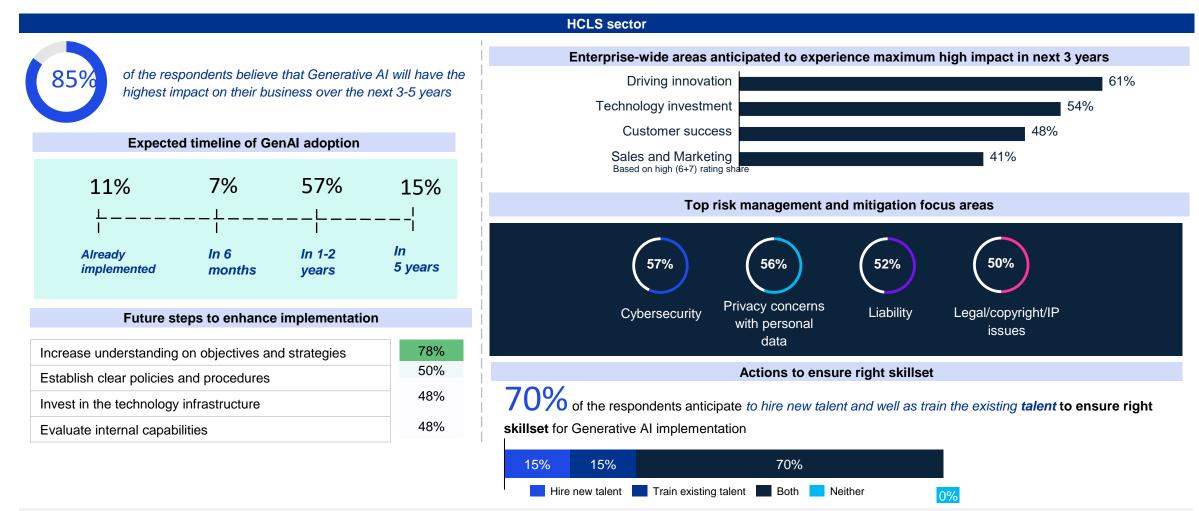


The KPMG Chief Ethics & Compliance Officer Survey is conducted bi-yearly to explore the priorities and two-year outlook of CCOs from some of the largest organizations in the world. Their responses offer valuable insights into key areas of ethics and compliance across six industries: Healthcare & Life Sciences; Financial Services; Industrial Manufacturing; Consumer & Retail; Technology, Media, & Telecommunications; and Energy, Natural Resources, and Chemicals.

Read more about the overall survey findings at read.kpmg.us/CCOSurvey.



Al survey – Focused Executive Summary



Key Insight: In HCLS industry, there is a growing interest in utilizing Generative AI to stimulate innovation and significant investments are expected to be made in this area. Technology and changing customer demands are the top drivers whereas lack of investment and skilled talent are the biggest barriers of Generative AI adoption

Key Insights: For the successful implementation of Generative AI, the HCLS sector must enhance its understanding of objectives and strategies and develop clear policies and procedures. More than half of the respondents within the sector are confidently inclined towards collaborating with an external partner for the development and implementation of Generative AI

Gen Al Use- Case Prioritization and Pr

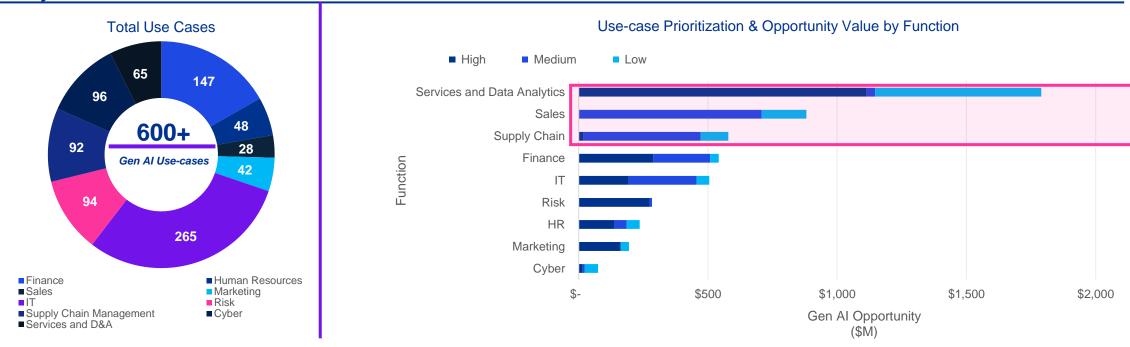
Total Aggregate Industry
Gen Al Opportunity:

\$5B

Key Takeaways

- KPMG has built a proprietary registry of 600+ Gen AI specific use-cases, that can be categorized into 9 functions. Thus, enabling more efficient and effective development, implementation, and evaluation of AI-based applications.
- Investments in Gen AI enabling technology have the potential to unlock approximately \$5B in obtainable Gen AI value. Service and data analytics, sales, and supply chain are the key functions with the highest potential to leverage Gen AI for value generation. These key functions feature a mix of high, moderate, and low-impact use cases, resulting in an estimated opportunity growth of around \$3B for the Life Science industry

Analytics



- Value Levers Definition: Growth refers to increases in the organizations ability to increase market opportunity using generative AI, Productivity refers to opportunities for the organization to do more with less, often thought of as cost takeout
- All peers chosen can be found on slide 10 in more detail



Service and Data Analytics Gen Al Functional Use Cases

Regulatory Compliance Risk Analysis

Generate insights into potential regulatory compliance risks and recommend mitigation strategies

Data Compression

Generate algorithms and methods to compress and optimize data storage, transmission, or processing

High Impact Use-case Examples

Training Material Generation

Generate personalized training materials based on employee roles and learning needs

Data Analysis

Large language models can be used to analyze large datasets related to Quote to Cash processes and identify patterns and trends, providing valuable insights that can be used to optimize financial operations

Predictive Customer Service

Generate predictions on customer service needs and issues, allowing proactive resolution and support

Data Visualization

Generate interactive and visually appealing data visualizations for effective data exploration and analysis

Customer Sentiment Analysis

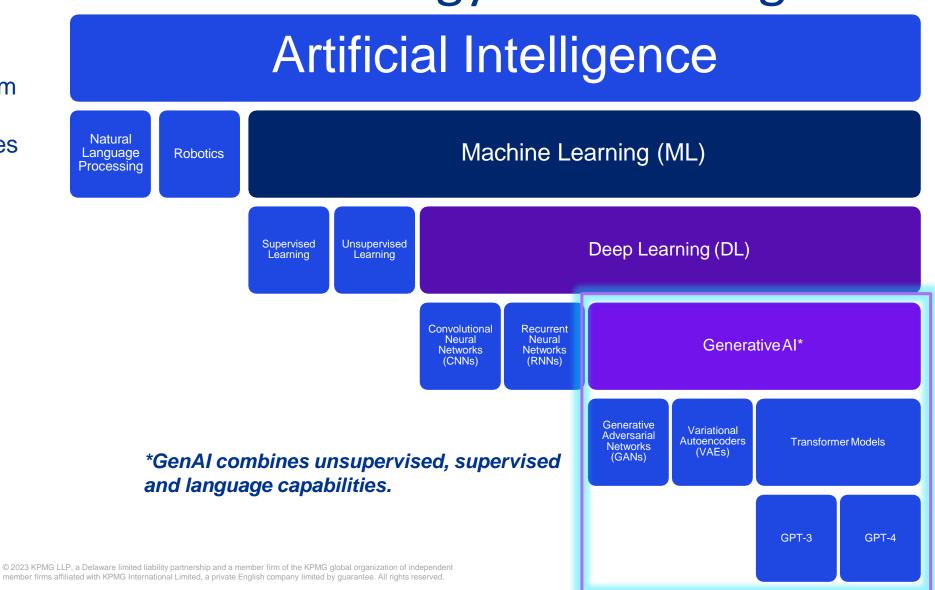
Generate synthetic data to analyze customer feedback and sentiment, allowing retailers to improve product offerings and customer experience.



What are we learning from regulations

Level set on terminology before we go on

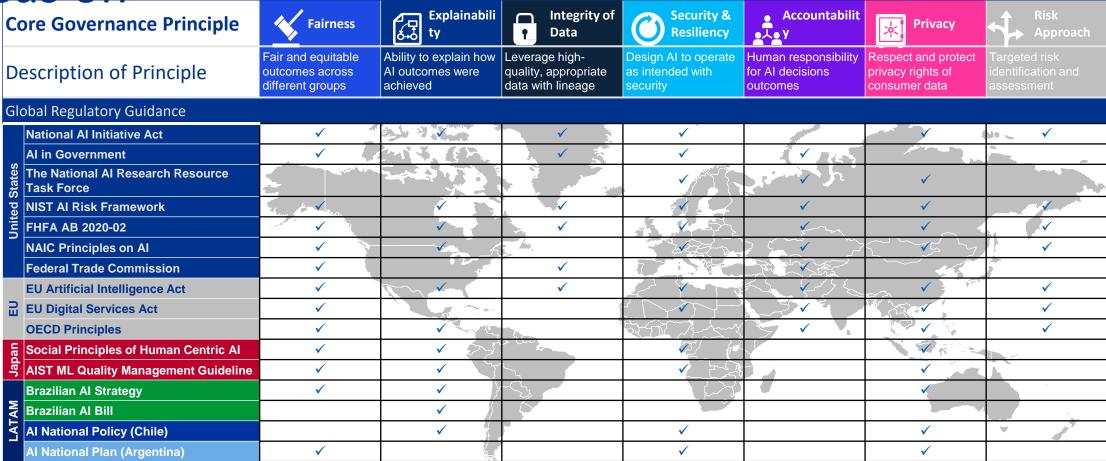
"Al" is an umbrella term that encompasses different techniques





Leading global regulation on AI and what it tells us to

focus on

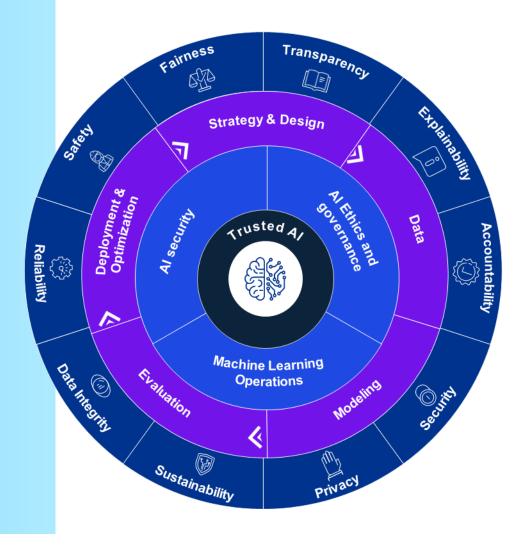




Trusted AI is critical

We understand trustworthy & ethical Al is a complex business, regulatory, and technical challenge, and we are committed to helping clients put it into practice

We help develop, and deploy an end-to-end Trusted AI program across the AI/ML lifecycle







Fairness

Ensure models reduce or eliminate bias against individuals, communities or groups.



Transparency

Include responsible disclosure to provide stakeholders a clear understanding as to what is happening within the Al solution and across the Al lifecycle.



Explainability

Ensure AI solutions are understandable as to how and why recommendations are made or conclusions drawn.



Accountability

Human oversight and responsibility embedded across the AI lifecycle to manage risk and ensure compliance with regulations and applicable laws.



Security

Safeguard against unauthorized access, bad actors, misinformation, corruption, or attacks.



Privacy

Ensure compliance with data privacy regulations and consumer data usage.



Sustainability

Optimize AI solutions to limit negative environmental impact where possible.



Data integrity

Ensure data quality, governance, and enrichment steps embed trust.



Reliability

Ensure AI systems perform at the desired level of precision and consistency.

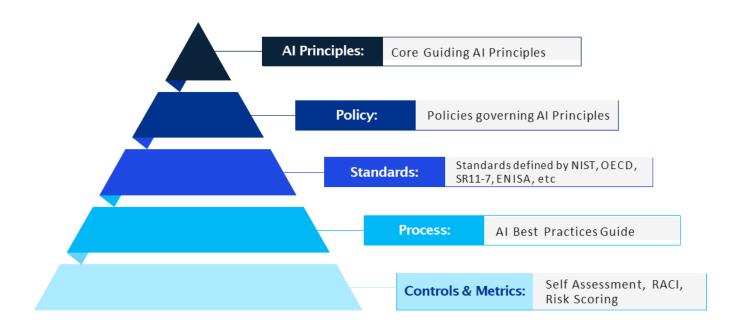


Safety

Safeguard AI solutions against harm to humans and/or property.

Al Governance

Al Governance Considerations



- Establish your principles for AI that will guide your process in building the governance model and consider an enterprise-wide AI mission statement.
- Reimagine your existing governance model including your risk assessment process to uncover the risks of AI
- Ensure that your AI office is inclusive diverse group of stakeholders across Business, Technology, HR, Diversity amongst others.
- Align your AI deployments against appropriate standards and regulatory guidelines.
- Monitor your existing third and fourth parties to determine compliance against your responsible AI principles including existing low risk approved vendors.



Lessons learned from building AI Governance models

- Maintain security and privacy as core components of any governance model
- Define a risk tiered governance approach
- Develop and publicize a company wide
 Responsible Artificial Intelligence Charter
- Help ensure that a diverse and representative group of stakeholders are involved in governance and model development

- Re-evaluate your third-party risk management process
- Reimagine your Al intake process
- Build appropriate safeguards and measures to manage risks across the entire Al lifecycle, including ongoing monitoring
- Align existing policies for Al



A thoughtful roll-out of generative AI will allow you to simply address the associated

Internal risks & considerations

- 1. Breaking Confidentiality and Intellectual Property
- 2. Employee misuse and inaccuracies
- 3. Generative Al evolves
- 4. Talent Implications

External risks & considerations

- Misinformation, bias and discrimination
- 2. Copyright
- 3. Financial, brand and reputational risk
- 4. Cybersecurity
- 5. Adversarial attack

Breaking Confidentiality and Intellectual Property

Many generative AI models are built to absorb user-inputted data to improve the model over time, and that could be used to expose private or proprietary info.



Talent Implications

High-quality, expert output can only be achieved with high-quality, expert queries. Professionals need to be made aware that they're not just using a solution they're training and evolving it.

Employee Misuse and Inaccuracies

The models generate responses based on input received, meaning there's a risk they may provide false or malicious content.



Generative Al Evolves

As the world's understanding of Al evolve, we are already seeing a rising number of global regulations. It will continue to be integrated into many common applications.

Misinformation, Bias and Discrimination

Generative AI can be used to create deepfake images and videos. These images and videos often look extremely realistic and lack forensic traces left behind in edited digital media.



Copyright

Questions abound around **who owns content** once it's run through generative AI is difficult to answer.

Cybersecurity

Cybercriminals can use Gen. Al to create more realistic and sophisticated phishing scams or credentials to hack into systems.



Adversarial Attack

Even when trained to work within acceptable boundaries, Gen. Al models have proven to be vulnerable to deliberate manipulation by sophisticated users.

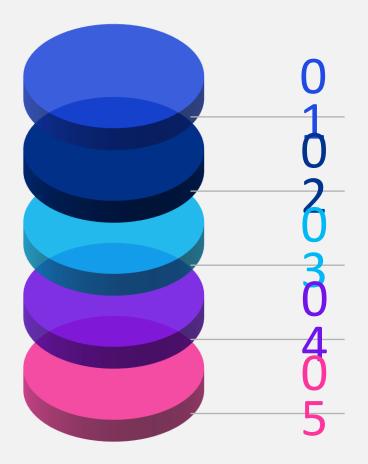


Financial, Brand and Reputational Risk

If Al produced information were to be used into any deliverable, it **may constitute copyright or intellectual property infringement**. This could potentially cause your organization legal and reputational harm.



Al Privacy Considerations



Privacy by design

Are privacy professionals involved throughout the development lifecycle to help ensure the privacy rights of data subjects are respected?

Data minimization vs. Statistical accuracy

How can the organization balance regulations requiring data minimization while also achieving their desired level of statistical accuracy?

Notice & consent

Have individuals explicitly consented to the use of their personal data – or is there a way for the individual to request to "opt-out"?

Data retention

Once a model has been trained, is the underlying training data still required (i.e., Continuous Learning Models) or can it be deleted?

Data deletion ('Right to be forgotten')

Is the organization able to (1) identify an individual's data after it has been ingested into a model, and (2) validate that both the original data – as well as any resulting impact or contribution derived from that data – are able to be deleted?



Where do we go from here?

Next steps with Generative Al

There are numerous considerations to developing sustainable use cases with generative AI.

01 Problem statement

- What problem is generative AI being used to solve?
- Does the use case address a real problem that users are facing?

02 Data

- What data will be used to train/finetune/adapt the generative AI model?
- Data types, sources, quality, and formats?

03 Metrics

 Criteria and success metrics used to measure the performance of the generative AI algorithm or model.

04 Risks

 Potential risks and challenges associated with implementing and deploying the solution, such as ethical, regulatory compliance, IP or user adoption.

05 Goals

- What is the desired outcome of using generative AI?
- Who are personas/segments you are solving for?
- Expected business benefits and value.

06 Models

- What type of generative AI model(s) will be used?
- · Performance considerations.
- · Build vs. buy considerations.

07 Evaluation

- What type of output will the generative AI model produce?
- Ground truth to evaluate the model for accuracy, consistency, hallucinations, and veracity.

08 People

 Do we have the talent and skills in-house?

09 Solution

 Description of the proposed solution including non-generative AI capabilities that will be required to realize the solution.

10 Output

 What type of output will the generative Al model(s) produce?

11 Limitations

 Potential limitations or constraints that could affect the performance or scalability of the solution.

12 Operations

• Long-term operations and maintenance of the models.



Questions to begin crucial conversations

How can I use AI effectively, at scale, and responsibly to achieve tangible business outcomes?

DIVERSE MIX OF STAKEHOLDERS

AI/ML Executives CTO/CIO/CDO Finance CISO Risk/Compliance Legal Human Resources Internal Audit

CRITICAL QUESTIONS AND CONCERNS

O 1 We need to protect ourselves from financial and reputational risks

- How can I ensure my models are managed effectively to mitigate any financial penalties from non-compliance with regulations?
- How do I proactively manage my AI models to ensure it doesn't violate social norms & values

We need to **secure our models** from adversarial attacks

- How secure are my Al models against cyber attacks, bad actors and insider threat?
- Are my security controls working? What are some opportunities for improvement?
- Are my Al models violating anyone's privacy?

02We need to enhance the trust of our consumers (internal, external)

- Can we trust our Al models?
- Am I at risk of approving/rejecting the wrong decision?
- Is this in line with our ethics, values, and brand?

We need to **ensure compliance** with global AI regulations

- How can we effectively ensure our AI models are compliant with the rapidly growing list of global regulations?
- How can we automate the review, insights and management of compliance policies?
- How do I to explain this to the customer (or regulator) so that they understand?

We need to drive accountability and transparency

- Who is responsible for the decision made?
- What are the consequences for bad decisions?
- How does our operational model, training and change management practices need to evolve in support of Responsible AI?

We need to harness the value of our AI at scale and responsibly.

- How can I effectively manage the growing number of AI models in my environment?
- What tools can I use to scale, drive automation, and also balance responsibility



No regrets: Actions to consider

Organizations have had creative approaches to mitigate risks while still harnessing the power of Al

Establishing Chief Trust

An emerging c-suite role with the purpose of retaining customer trust.

Al Data Policy

Maintaining records of what is ingested and created by Generative AI.

Labelling Materials

Clearly labeling any content that has been created by generative Alfor both internal and external use.

Use Case Prioritization

Analyze actual data about employee and customer preferences and intentions to identify the best use cases for Al tools.

Warnings and

Trainings

Having specific AI and
Generative AI trainings for
employees to use responsibly
and mitigate risk.

Internal Tool

Development

Developing AI tools so that confidential data does not leave the enterprise environment as input, output, or training data.

Upskilling

Developing key skills to manage and maintain AI solutions, including technical, analytical and innovative skills.

Ongoing Monitoring

Regular audits to determine whether information created by AI tools was in violation of company policy.



Managing it all

Managing risk associated with the design, development, deployment and management of AI solutions will require an understanding of each AI deployment; adapting legacy risk frameworks to embrace and incorporate emerging AI tools and trends; and adapting risk mindset with a focus toward monitoring outcomes, identifying model risk threats, and overall model risk management. To do this, the following are four pillars and representative actions Risk organizations should be focused on today:



Establish Governance

- Establish Al governance framework
- Develop policies that govern the use of AI throughout the organization with clearly defined roles and responsibilities
- Educate stakeholders on the use of AI, emerging risks around AI, and appropriate use policies
- Establish transparency principles and policies
- Incorporate AI into model risk management (MRM) framework including areas such as approved use, ongoing monitoring, and risk ratings
- Establish protocols for AI modeling usage, including business decisions vs experimental (Internal deployments), that align to MRM standards



Compliance and Legal Risk

- Monitor AI regulatory developments
- Ensure appropriate stakeholder groups are implementing requirements and/or controls
- Align Al deployments and governance standards with appropriate regulatory guidelines and requirements
- Validate oversight of enterprise Al use and deployment standards
- Establish consistent contracting and Al deployment requirements for 3rd parties
- Ensure a mechanism has been established to identify, report, and manage AI vulnerabilities
- · Assess ethical or societal impacts of planned Al usage

· Monitor legal considerations of



Understand AI Strategy and Roadmap

- · Align current vision, strategy, and operating model for AI solutions
- · Assess Board level oversight
- Inventory Al landscape within your organization, along with planned use cases, models, and tools.
- · Ensure the use cases and vendor landscape for each AI solution are clearly understood
- Monitor 3rd party risks associated with data protection, storage of data, and access to confidential data
- Evaluate software tools that are being acquired to monitor ongoing data and Al pipeline security and privacy concerns (including poison and drift)
- · Incorporate AI assessment into annual risk assessment process



Monitor Usage and **Deployments**

- · Perform AI risk assessments around areas such as compliance, governance, security, fairness, bias, accuracy, and explainability
- Assess access, API/interface, data security, privacy and change management controls specific to AI deployments
- · Evaluate AI testing, training and deployment standards
- · Assess financial reporting impact
- Identify KPIs to monitor AI outcomes, as well as detect anomalies, fraud, data poisoning
- · Assess AI solution resiliency and reliability







Bryan McGowan Advisory Principal 314.458.8898 bmcgowan@kpmg.com



John Gitas HCLS Advisory, Principal 917.539.2922 johngitas@kpmg.com



Some or all of the services described herein may not be permissible for KPMG audit clients and their affiliates or related entities.

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act upon such information without appropriate professional advice after a thorough examination of the particular situation.

© 2023 KPMG LLP, a Delaware limited liability partnership and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved. USCS005171-1B

The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organization.